

# The Economics and Politics of Foreign Aid and Domestic Resource Mobilization (DRM)

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## Motivation

- The advent of the SDGs underpins the importance of DRM.
- The tax/GDP is determined by structural factors (determinants of the tax base, to which the tax rate is applied).
- Revenue performance is low in most developing countries.

## Motivation (2)

- Due to the constraints on DRM aid is pivotal.
- The impact of aid on taxes is a revenue choice depending on political economy factors, based on the political costs of aid and tax (accountability, autonomy and bureaucratic costs of administration).
- Donors influence the choice through:
  - Technical support (transfer of knowledge)
  - Conditionality (e.g. revenue conditionality in IMF programs).
  - Supporting reform to improve efficiency and administration.

## Motivation (3)

- Aid/GDP and tax/GDP ratios are typically nonstationary
- Pervasive heterogeneity in fiscal effects across developing countries
- Long run and short-run dynamics between aid and taxes.
- Business cycle influences (1970s oil price shocks, recent financial crisis).
- Simultaneity and endogeneity.

## Research Questions

- Does a long-run equilibrium relationship between the aid/GDP and tax/GDP ratios exist?
- Does aid's composition matter for tax performance?
- Does revenue conditionality in donor programs improve revenue performance?

- Do countries with autonomous revenue authorities have higher tax/GDP ratios?

## Data

- Annual time series data on 84 developing countries from 1980 to 2013.
- Net aid disbursements (OECD DAC dataset).
- Tax/GDP data from the ICTD GRD (2016) dataset.

## Methods

- Common factor models.
- Dynamic Error Correction Model (ECM) estimated using the CCEMG estimator.
- Cross section averages and lags of cross-section averages.

## Results

- Co-integration (equilibrium) relationship between the aid/GDP and tax/GDP ratios.
- Long-run positive relationship between aid and taxes.
- Political costs of aid are larger than those of taxes.

## Results (con'd)

- Revenue conditionality in IMF-supported programs is very important (LR and SR positive effects).
- Quantitative (SR effect) and structural (LR and SR effects) conditionality

## Weak Exogeneity

- Tests by Canning and Pedroni (2008).
- GM statistic (from  $t$ -ratios of country ECMs).
- $H_0$ : No LR impact for all in the panel.
- $H_1$ : LR impact for a huge proportion of the panel.

## Weak Exogeneity Results

- Aid is weakly exogenous. There is no 'donor disbursement rule'.
- When conditionality is incorporated, aid is still weakly exogenous (this allays worries about endogeneity of donor-supported conditionality).
- Taxes are endogenous for the equilibrium so long-run causality is uni-directional (from aid to taxes).

## Conclusion

- Tax/GDP ratios are sustained by foreign aid.
- Political costs of aid are greater than those of taxes.
- Aid and its components are weakly exogenous.