

Testing for Manufacturing's Special Role

By:

**Hossein Jalilian and John Weiss
BCID, University of Bradford, UK**

**UNU-WIDER Conference 'L2C - Learning to Compete:
Industrial Development and Policy in Africa', Helsinki, 24-25
June 2013**

Structure of presentation

- Role of Manufacturing
- Methodology
- Data sources
- Data analysis and results
- Conclusion

Role of Manufacturing

- Special features of manufacturing
 - Structural Change models
 - Dynamic, innovative
 - Source of Technological change
 - Externalities and return to scale
- Implications for industrial policy
 - Shift resources into manufacturing
 - Kaldor's law, Rodrik
- Recent view
 - Role of service sub-sectors

Methodology

- Our interest is to test for:
 1. Extent of association between sector output and growth in the economy
 2. Sectoral productivity catch-up and convergence
 3. Presence of externalities between a sector and the rest of the economy

Cont...

- To test for (1) we apply Kaldor's Law
 - Dasgupta and Singh (2006)
 - $gVA_{ti} = a + b_1gVA_{mi} + b_2gL_{nmi}$
- To test for (2) we apply the following:
 - Unconditional convergence:
 - $cg_j = \alpha + \beta \ln y_{0j}$
 - Conditional convergence:
 - $cg_j = \alpha + \beta \ln y_{0j} + \mu Z$

Cont...

- To test for (3) we apply Augmented Solow

$$- Y_{it} = A_{it} K_{jit}^{\alpha_j} L_{it}^{(1-\sum \alpha_j)}$$

- Applying usual augmented Solow assumptions leads to the following GDP per capita growth relationship:

$$- g_{it} = \phi / (1 - \sum \alpha_j) [\ln A_{it} + \alpha_j \ln(s_{jit} / (n_{it} + \delta_{it} + \gamma_{it}))] - \phi \ln y_{i0} \quad (1)$$

- Capturing the impact of sectoral output through total factor productivity:

$$- A_{it} = f(Q_{ijt}, Z_{it})$$

- Assuming a log linear relationship between A and its determinants and substituting for A in (1):

$$- g_{it} = \theta_1 \ln A_{i0} + \theta_2 \ln(s_{1it} / (n_{it} + \delta_{it} + \gamma_{it})) + \theta_3 \ln(s_{2it} / (n_{it} + \delta_{it} + \gamma_{it})) - \theta_4 \ln y_{i0} + \theta_5 Q_{it} + \theta_m Z_{mit} \quad (2)$$

Data sources

- Rodrik and MacMillan (2011)
 - Expanded Groningen Growth and Development Centre database
 - Covering value-added and employment
 - For 38 countries and 8 sectors
 - » A mixture of developed and developing
 - Time series data, 1990-2005
 - Complemented with data from
 - WDI
 - Penn World Table (2011)
 - Kaufman and Kraay (2011)

Data analysis and results

- Data conversion
- Descriptive analysis
 - Correlation coefficient matrix
- Regressions
 - For convergence
 - OLS
 - For externalities
 - Panel
 - Hausmann test suggests Fixed effect
 - Test also suggest variation in time

- Correlation coefficient matrix-Interaction between sectoral growth and initial level of labour productivity (includes all countries)**

		1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	
1	cgagr	1.00																		
2	cgmin	0.12	1.00																	
3	cgman	0.19	-0.10	1.00																
4	cgpu	-0.01	0.32	-0.15	1.00															
5	cgcon	0.01	0.10	0.47	0.02	1.00														
6	cgwrt	0.12	-0.24	0.40	-0.02	0.28	1.00													
7	cgucs	0.11	0.08	0.34	0.07	0.39	0.62	1.00												
8	cgfin	0.01	-0.04	0.09	0.38	0.21	0.34	0.33	1.00											
9	cgsum	0.41	-0.02	0.63	0.08	0.34	0.56	0.42	0.30	1.00										
10	lagr90	0.05	-0.12	0.40	-0.14	-0.08	0.15	-0.01	-0.07	0.09	1.00									
11	lmin90	0.02	-0.17	0.16	-0.04	-0.08	0.29	0.28	0.03	-0.03	0.56	1.00								
12	lman90	0.08	-0.14	0.16	-0.10	-0.22	0.01	-0.12	0.02	-0.11	0.78	0.49	1.00							
13	lpu90	0.15	-0.06	0.27	-0.31	-0.20	0.00	-0.16	-0.26	0.09	0.75	0.23	0.66	1.00						
14	lcon90	0.07	-0.14	0.12	-0.01	-0.29	-0.05	-0.14	-0.13	-0.03	0.74	0.38	0.71	0.72	1.00					
15	lwrt90	0.01	-0.14	0.28	-0.16	-0.16	0.06	-0.06	0.00	0.06	0.80	0.28	0.82	0.67	0.61	1.00				
16	ltcs90	0.05	-0.16	0.17	-0.16	-0.26	-0.09	-0.22	-0.13	-0.03	0.81	0.27	0.82	0.82	0.80	0.88	1.00			
17	lfin90	0.01	-0.12	-0.13	0.02	-0.26	0.00	-0.02	-0.11	0.04	0.22	0.08	0.13	0.22	0.49	0.24	0.36	1.00		
18	lsum90	0.04	-0.14	0.36	-0.14	-0.12	0.10	-0.05	-0.05	0.03	0.95	0.53	0.89	0.76	0.76	0.87	0.86	0.20	1.00	

- Correlation coefficient matrix-Interaction between sectoral growth and initial level of labour productivity (excluding Africa)**

		1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	
1	Cgagr	1.00																		
2	cgmin	0.27	1.00																	
3	cgman	0.09	-0.03	1.00																
4	cgpu	0.02	0.16	0.30	1.00															
5	cgcon	0.21	0.00	0.49	0.27	1.00														
6	cgwrt	0.03	-0.20	0.55	0.18	0.54	1.00													
7	cgtes	0.21	0.06	0.41	0.16	0.36	0.60	1.00												
8	cgfin	0.08	-0.11	0.25	0.06	0.28	0.38	0.37	1.00											
9	cgsum	0.29	0.06	0.73	0.32	0.64	0.69	0.62	0.48	1.00										
10	lagr90	-0.09	-0.22	0.04	-0.08	-0.10	0.15	-0.03	-0.03	-0.25	1.00									
11	lmin90	-0.14	-0.21	-0.22	-0.06	-0.19	0.06	-0.05	0.02	-0.34	0.61	1.00								
12	lman90	0.04	-0.26	-0.23	-0.22	-0.17	-0.06	-0.13	-0.09	-0.43	0.81	0.63	1.00							
13	lpu90	0.08	-0.11	-0.11	-0.21	-0.14	0.07	0.03	-0.17	-0.23	0.72	0.37	0.75	1.00						
14	lcon90	0.01	-0.20	-0.03	-0.16	-0.10	0.09	-0.02	-0.19	-0.28	0.82	0.47	0.78	0.80	1.00					
15	lwrt90	-0.10	-0.26	0.01	-0.15	-0.14	0.05	0.03	-0.08	-0.18	0.81	0.43	0.72	0.65	0.73	1.00				
16	ltes90	-0.03	-0.29	-0.04	-0.18	-0.14	0.02	-0.05	-0.17	-0.26	0.84	0.45	0.81	0.78	0.79	0.90	1.00			
17	lfin90	0.00	-0.18	0.12	-0.05	-0.03	0.22	0.13	-0.03	0.10	0.49	0.18	0.27	0.35	0.48	0.56	0.46	1.00		
18	lsum90	-0.08	-0.27	-0.04	-0.12	-0.14	0.09	-0.05	-0.09	-0.31	0.94	0.62	0.88	0.79	0.87	0.87	0.91	0.50	1	

- Correlation coefficient matrix-Interaction between potential factors that affect growth (includes all countries)**

	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	
1	gdp15yg1	1.00																						
2	rlks	0.40	1.00																					
3	rlpseg	0.18	0.43	1.00																				
4	lgdplin5y	0.08	0.49	0.61	1.00																			
5	cgagr	0.38	0.08	0.14	0.11	1.00																		
6	cgmin	0.02	0.11	-0.01	-0.05	0.02	1.00																	
7	cgman	0.43	0.29	0.42	0.40	0.23	-0.06	1.00																
8	cgpu	-0.03	-0.06	-0.21	-0.13	-0.03	0.38	-0.19	1.00															
9	cgcon	0.13	-0.14	0.11	-0.13	0.01	0.15	0.47	0.02	1.00														
10	cgwrt	0.24	-0.03	0.15	0.09	0.14	-0.22	0.34	-0.03	0.26	1.00													
11	cgtes	0.17	-0.24	-0.03	-0.05	0.07	0.08	0.34	0.06	0.42	0.63	1.00												
12	cgfin	0.16	0.00	0.09	-0.04	-0.02	-0.07	0.09	0.39	0.23	0.37	0.33	1.00											
13	cx1	0.06	0.31	0.42	0.82	0.15	-0.06	0.29	-0.08	-0.05	0.14	0.00	0.00	1.00										
14	cx2	0.04	-0.26	0.10	0.21	0.13	-0.10	0.10	-0.05	0.06	0.33	0.31	0.03	0.32	1.00									
15	cx3	0.05	0.36	0.50	0.87	0.18	-0.09	0.30	-0.13	-0.13	0.09	-0.02	-0.01	0.86	0.22	1.00								
16	pcx48	0.11	0.46	0.37	0.85	0.07	-0.12	0.26	-0.08	-0.19	0.09	-0.06	-0.06	0.85	0.14	0.83	1.00							
17	polsta	0.09	0.44	0.37	0.67	0.04	0.03	0.27	0.00	0.01	0.03	-0.05	0.04	0.66	0.13	0.59	0.59	1.00						
18	voice	0.07	0.42	0.50	0.80	0.14	-0.04	0.29	-0.11	-0.11	0.04	-0.11	-0.07	0.80	0.12	0.78	0.71	0.81	1.00					
19	govern	0.16	0.49	0.49	0.86	0.10	0.01	0.35	-0.10	-0.12	0.11	-0.08	-0.05	0.86	0.23	0.81	0.83	0.78	0.88	1.00				
20	regul	0.13	0.47	0.53	0.86	0.08	0.04	0.37	-0.07	-0.07	0.11	-0.09	-0.01	0.80	0.20	0.75	0.80	0.76	0.83	0.94	1.00			
21	law	0.16	0.51	0.41	0.77	0.11	-0.01	0.34	-0.05	-0.07	0.12	-0.03	-0.01	0.80	0.14	0.73	0.76	0.87	0.91	0.94	0.88	1.00		
22	corrupt	0.15	0.44	0.44	0.80	0.08	0.01	0.34	-0.08	-0.08	0.10	-0.06	-0.02	0.83	0.23	0.74	0.77	0.82	0.87	0.96	0.93	0.94	1.00	
23	institution	0.14	0.49	0.48	0.84	0.09	0.01	0.34	-0.07	-0.08	0.09	-0.07	-0.02	0.84	0.19	0.77	0.79	0.89	0.93	0.97	0.94	0.98	0.98	1.00

- Testing for Kaldor's Law

First law: Dependent variable is Growth of GDP per labour

Independent variables:	<i>Cgagr</i> ⁽¹⁾	<i>cgmin</i>	<i>cgman</i>	<i>cgpu</i>	<i>cgcon</i>	<i>cgwrt</i>	<i>cgtscc</i>	<i>cgfin</i>
Estimation technique: OLS								
<i>1. Sectoral value added growth</i>	0.01*** ⁽²⁾	0.00	0.01***	-0.00	0.00	0.01***	0.00*	0.00
Estimation technique: Fixed panel								
<i>2. Sectoral value added growth</i>	0.01***	-0.00	0.01**	-0.00	0.00	0.01**	0.00	0.01*

Second law: Dependent variable is Growth of total labour productivity

Estimation technique: OLS

<i>3. Sectoral value added growth</i>	0.27*** ⁽²⁾	-0.01	0.32***	0.02	0.13***	0.30***	0.22***	0.13**
<i>4. Sectoral employment growth</i>	-0.23**	0.04	-0.08	0.00	-0.03	-0.07	0.01	0.06
<i>5. Sectoral value added growth</i>	0.25***	-0.02	0.31***	0.02	0.15***	0.31***	0.22***	0.14***
<i>Growth of agriculture sector employment</i>	-0.05	-0.25**	-0.15*	-0.23**	-0.28***	-0.26***	-0.23***	-0.25***
<i>6. Sectoral value added growth</i>	0.21***	-0.03	0.31***	0.01	0.11***	0.28***	0.18***	0.12**
<i>Growth of non-manufacturing employment</i>	-0.48**	-0.73***	-0.57***	-0.67***	-0.61***	-0.54***	-0.49**	-0.64***

Cont...

Estimation technique: Fixed panel

<i>7. sectoral value added growth</i>	0.32***	-0.04	0.25***	0.01	0.13***	0.27***	0.18**	0.18***
<i>8. Sectoral employment growth</i>	-0.19*	0.05*	0.00	-0.02	0.00	-0.04	0.09	-0.01
<i>9. sectoral value added growth</i>	0.40***	-0.05*	0.25***	0.01	0.14***	0.28***	0.17**	0.18***
<i>Growth of agriculture sector employment</i>	0.16	-0.24**	-0.20*	-0.19*	-0.21*	-0.21**	-0.17*	-0.18*
<i>10. sectoral value added growth</i>	0.28***	-0.06**	0.25***	0.00	0.11***	0.25***	0.11	0.16***
<i>Growth of non-manufacturing sector employment</i>	-0.47**	-0.75***	-0.66***	-0.65***	-0.53**	-0.54***	-0.50**	-0.55***

- Testing for convergence

Independent variables:

Dependent variable: Cumulative sectoral growth

cgagr cgmin cgman cgpu cgcon cgwrt cgtes cgfin cgsum

All countries included

Initial level of sectoral labour productivity 0.14 -1.23 0.92 -2.43*** -2.20** 0.28 -1.21* -0.75 0.07

All countries, adding institutional proxy

Initial level of sectoral labour productivity -0.06 -1.11 -0.89 -3.64*** -3.24*** -0.69 -2.30** -0.76 -0.35

Institute 0.14 -0.22 0.93*** 1.09* 0.61 0.5 0.56* 0.02 0.26

All countries excluding those in Africa

Initial level of sectoral labour productivity -0.27 -1.69* -1.18* -1.46* -0.62 0.24 -0.23 -0.20 -0.81**

All countries excluding those in Africa, adding institutional proxy

Initial level of sectoral labour productivity -1.00 -1.2 -3.06*** -2.16* -0.86 -1.17 -1.04 -0.19 -1.90***

Institution 0.44 -0.58 0.84*** 0.41 0.11 0.62** 0.36 0.00 0.54***

legend: * p<0.05; ** p<0.01; *** p<0.001

Conclusion

- Growth enhancing role of manufacture is not unique
 - Some service that sub-sectors also play a role
- Evidence of convergence for manufacture and some service sub-sectors
 - Stronger evidence when Africa is excluded
- Difficult to argue that Manufacture has special role

Cont...

- Limitations
 - Data
 - Modelling
 - Return to scale
 - Externalities
 - Service sector's role
 - Estimation
 - Endogeneity